



# Parachute Health

RippleMatch supports Parachute Health's rapidly expanding business by finding top-tier entry-level candidates immediately.



## PARACHUTE'S STORY

Parachute Health built a platform where clinicians, insurance companies, and medical supply distributors can coordinate to give patients the treatment they need when they need it. With \$15 million in venture capital funding raised, this healthcare startup is pioneering digital connectivity between healthcare facilities and patient-focused service providers.

**24 HOUR**  
CANDIDATE  
TURNAROUND  
TIME

**1 MONTH**  
AVERAGE TIME  
TO HIRE

**4 HIRES**  
GENERAL SALES AND  
OPS HIRES THROUGH  
RIPPLEMATCH IN 2018



*After raising our last round, we needed to quickly hire a large number of hungry, high-caliber candidates, but we didn't have the TA bandwidth to support. RippleMatch stepped in and provided us a stream of diverse, top-tier candidates already excited about our positions. Since then, RippleMatch has become our go to solution for entry-level hiring, allowing us to recruit as if we had an on-the-ground college presence.*

**ZACH FLEITMAN, CHIEF OPERATING OFFICER**

## PARACHUTE'S GOAL

Parachute Health was focused on hiring top-notch sales and ops representatives that needed to start immediately. They needed to maintain a high level of quality while also ensuring they scaled quickly enough to meet their growth targets.

## PARACHUTE'S SOLUTION

RippleMatch delivered matches to Parachute Health within 24 hours of their onboarding. RippleMatch's on-demand sourcing allowed Parachute Health to focus on its continued growth without sacrificing candidate quality.